

## **Sales representative (m/f/d) in field service for innovative flooring system**

### **“DryTile“ wanted**

Are you looking for a new challenge in a company that offers you the advantages of a traditional group but also the opportunity to actively participate in the development of a new division with start-up character? Then we look forward to receiving your detailed application! For our young and German company, we are looking for partners for the exclusive marketing of an innovative floor covering system on a commission basis to build up our sales structure throughout Europe.

Your area of responsibility will focus on the acquisition of new customers and the maintenance of existing customer contacts - from conducting sales negotiations to processing offers and following up projects. Technical product consulting for our customers is also one of your main tasks.

#### **Job profile:**

- Experience in field service or sales
- Knowledge of the construction industry is required
- Existing network of floor layers
- Contacts to purchasing associations and corresponding key account customers in the system gastronomy, shop fitting and food/non-food sector
- Negotiating skills and communicative competence, assertiveness and sense of responsibility
- Good written and spoken English language skills as well as common PC skills (MS-Office)

#### **We offer:**

- Attractive commission model
- Start-up character with growth prospects
- Self-determined work in a young environment

#### **Occupation date:**

immediately

#### **Please send your application to:**

career@drytile-ceramics.de

#### **Contact details:**

DryTile Ceramics GmbH

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Germany

[www.drytile-ceramics.de](http://www.drytile-ceramics.de)